



Career Services Network Job Posting

Date Posted: March 2, 2009

Name of Company: MacDonald Broadcasting Company

Title: Account Executive

Description of Job:

The Account Executive position at MacDonald Broadcasting Company is a full time outside sales position (M-F 8a-5p) selling radio advertising to local business owners and their advertising agencies. Our sales professionals earn above average incomes and receive a very attractive benefits package. Our sales approach to the marketplace is based on spending quality time with local business owners to discover their customer needs, negotiate realistic expectations and crafting effective solutions capable of meeting or exceeding expectations. You will work in a highly charged performance driven environment where your financial success will be determined by your proactive pursuit of the market and rewarded by one of the best compensation plans in our industry. Media sales represents an excellent career opportunity for the right individual.

Benefits: Medical, Dental, Vision, 401K

Contact Information: Duane Alverson
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EEO Statement

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MacDonald Broadcasting is an Equal Opportunity Employer

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