



Career Services Network • 320 S. Main St. Olivet, MI 49076 • (269) 749-7698

Career Services Network Job Posting

Date Posted: May 6, 2010

Name of Position: Commercial Lines Sales Person

Description:

Cornish, Zack, Hill & Associates, Inc. is an Independent Insurance Agency located in Southfield, Michigan. We have been in business for over 48 years, and are licensed in all 50 states.

We offer a full range of insurance services including commercial, personal, life, disability, health, and contract surety.

The majority of our staff has been together for over 15 years, and we were voted one of the “Coolest Places To Work” by Crain's Detroit Business in 2005.

We are seeking a Commercial Lines Sales Person to join our team. In addition, opportunities are available to sell personal and benefits. Two years of insurance sales experience or an Insurance Risk Management major a must. Personal qualifications must include; High Energy, Positive Attitude, Strong Work Ethic and Strong Communication Skills.

Requirements of the position will include:

- **New Business Sales - Referrals & Targets Provided**
- **Existing Account Referrals - Account Enhancement**
- **Account Cross Sales**

Benefits & Perks Available; BCBSM Group Program, Group Life Insurance, Long Term Disability, Paid Vacation as well as Personal Time Off (PTO), Paid Holidays, Employee Recognition Programs, Flexible Schedules and Casual Dress Environment.

For more information please check us out at www.cornishzack.com

Omnia Profile required prior to personal interview.

Please send your resume to kzack@cornishzack.com

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