



## **Career Services Network JOB POSTING**

**Date Posted: July 8, 2010**

**Company: American Income Life of Michigan, Rumbuc Agency**

**Position: Management Trainee in Sales**

We are looking for someone with a strong background in either sales or management, but we are willing to train the right candidate with the right attitude. We train constantly, and only promote within, which is based on performance, not on seniority. We work in small teams that are focused on solutions and results.

Looking for: Highly motivated, leadership abilities, a positive customer services attitude, and integrity, a desire for professional development, a willingness to learn and exceptional people skills.

We care about people and that is why we are #1 in our market internationally. Our culture is energetic and fast-paced. American Income Life (AIL) was founded in 1924 and provides supplements benefits to unions, credit unions and associations. Our company has a well-established marketing plan, a strong niche market (50,000+ groups worldwide), a product highly valued by customers (5 million+ worldwide). We ended 2008 and 2009 with growth and are expanding in 2010.

Location(s): Troy (main office), Taylor, Flushing, Lansing, and Grand Rapids

Wage: Managers earn \$48,000 - \$68,000 per year, supervising managers earn \$100,000+ per year, and senior managers \$150,000+ per year. There is strong potential for growth and advancement.

Benefits: Life, Health, and Retirement

Qualifications:

- Strong Work Ethic
- Positive "Can-Do" Attitude
- Excellent People Skills
- Quick Learner
- Reliable form of Transportation
- Complete Integrity
- Able to pass state background check
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Apply via e-mail: [cmlinarich@ailmich.com](mailto:cmlinarich@ailmich.com)

Caitlin Mlinarich

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